

16 novembre 2022

Top 500

Treviso



Università
Ca'Foscari
Venezia



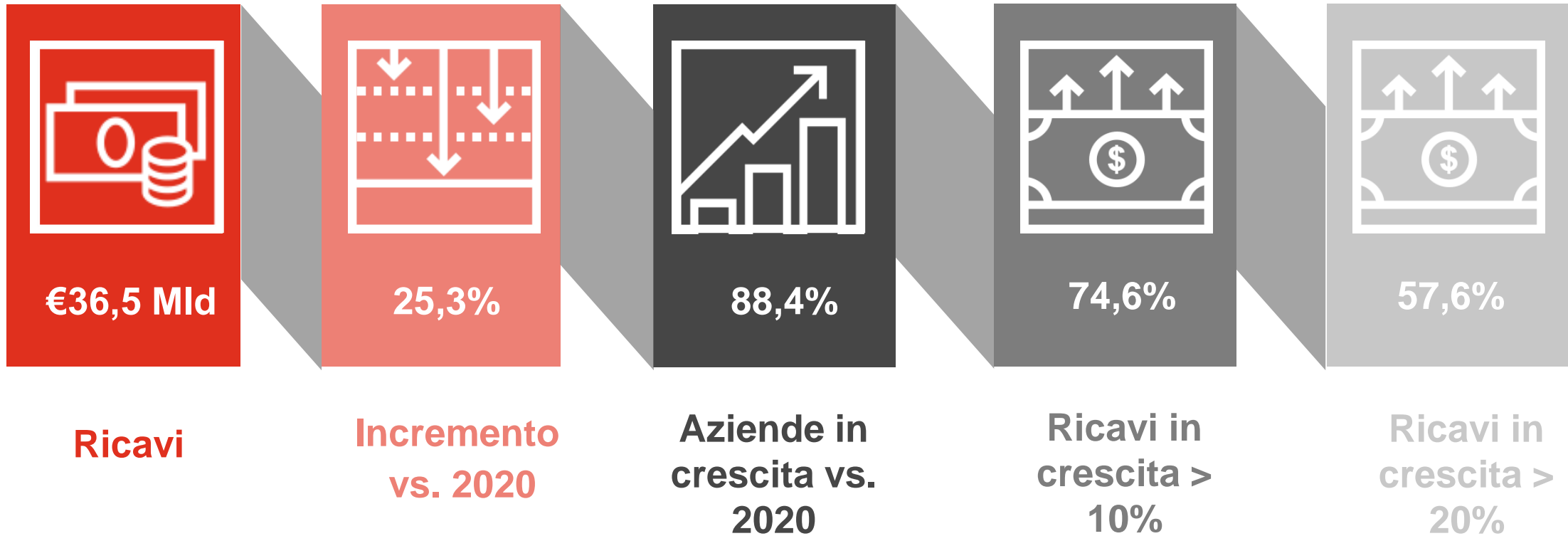
1

Le prime 500 aziende di Treviso: Risultati 2021



Top 500 Treviso: Sintesi Bilanci 2021

Ricavi



Ricavi

**Incremento
vs. 2020**

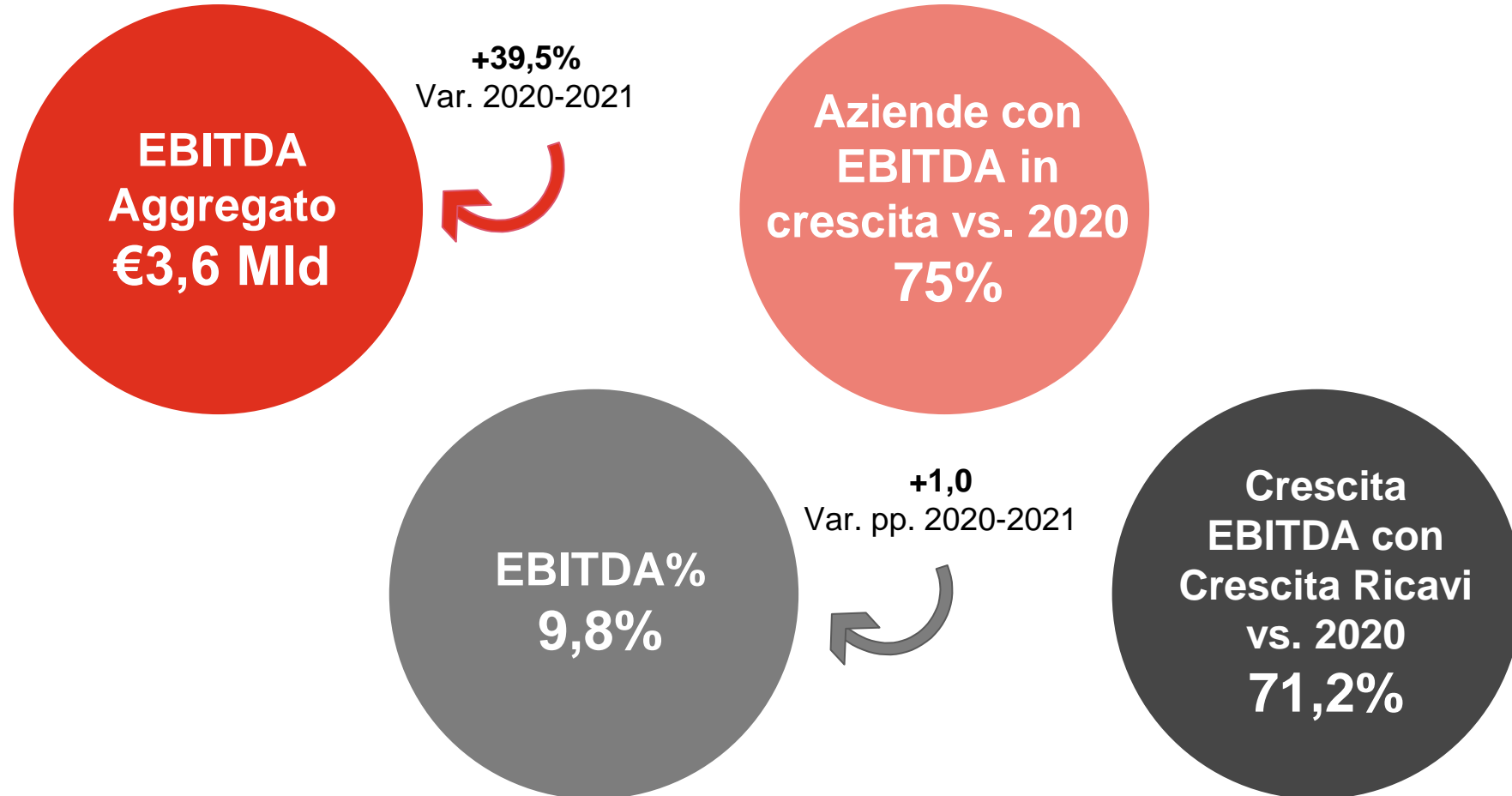
**Aziende in
crescita vs.
2020**

**Ricavi in
crescita >
10%**

**Ricavi in
crescita >
20%**

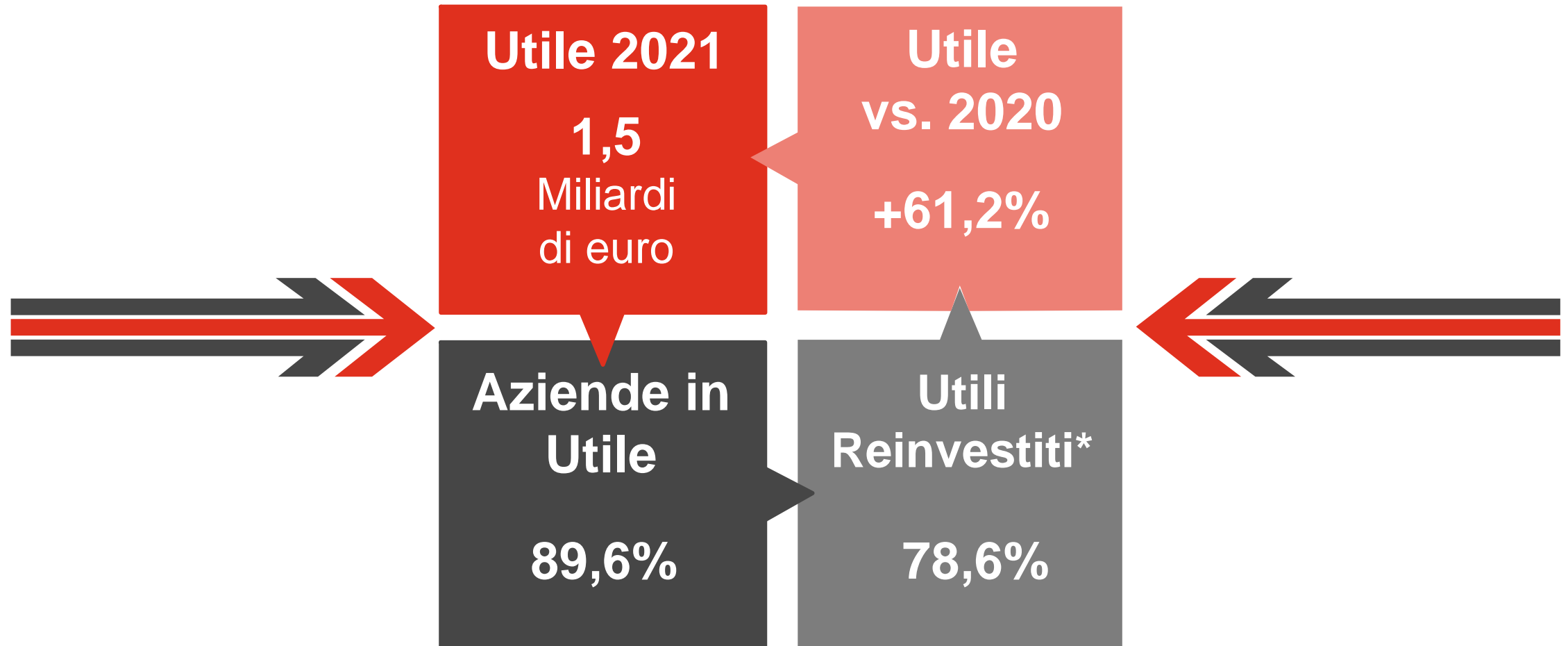
Top 500 Treviso: Sintesi Bilanci 2021

EBITDA



Top 500 Treviso: Sintesi Bilanci 2021

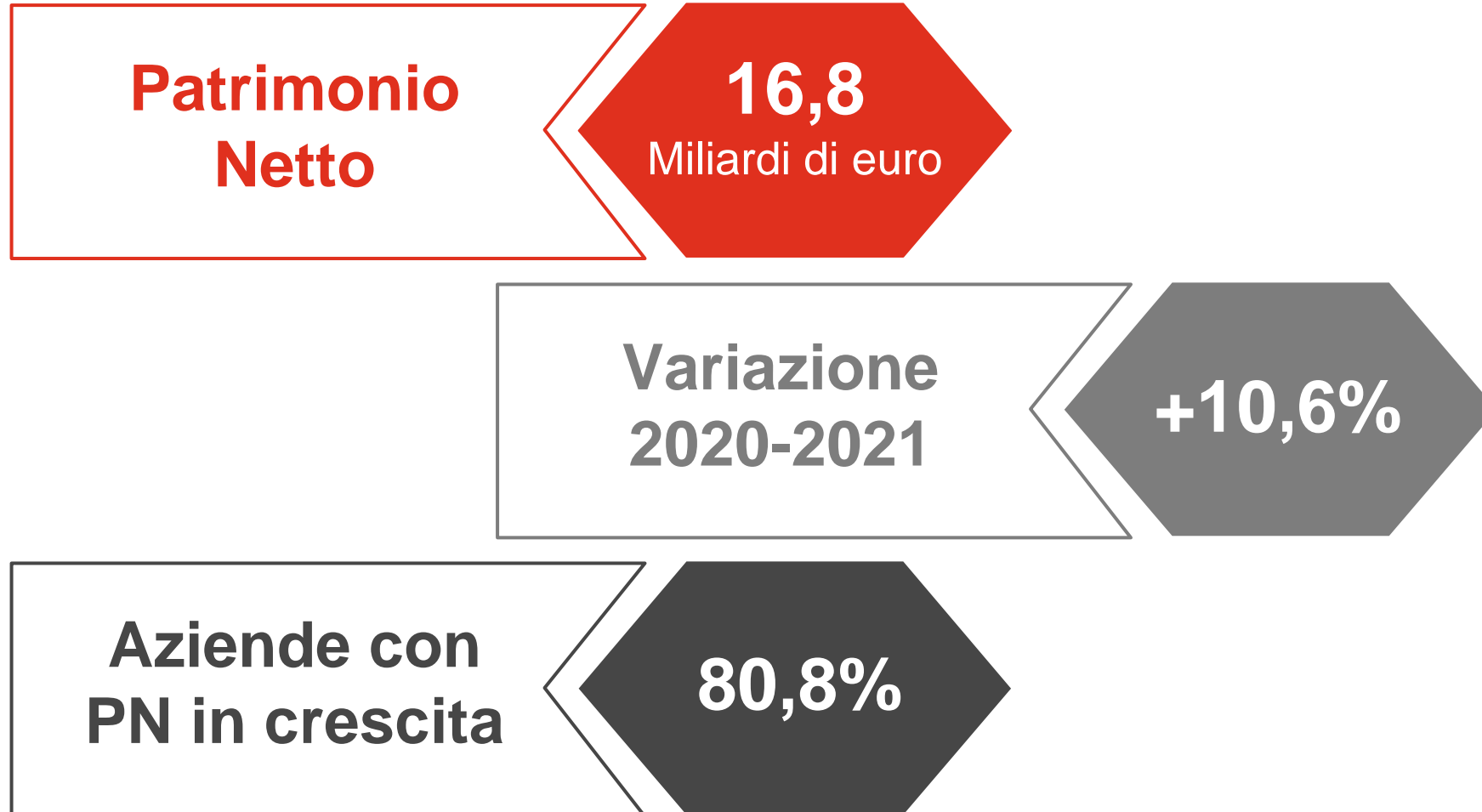
Utile



Note: (*) Aziende in Utile nel 2021 e per cui il Patrimonio netto nel 2021 > Patrimonio Netto nel 2020.

Top 500 Treviso: Sintesi Bilanci 2021

Patrimonio Netto



Top 500 Treviso: Sintesi Bilanci 2021

Posizione Finanziaria Netta

4,9
Miliardi di euro

**Posizione
Finanziaria Netta
a Debito**

+7,9% ↑

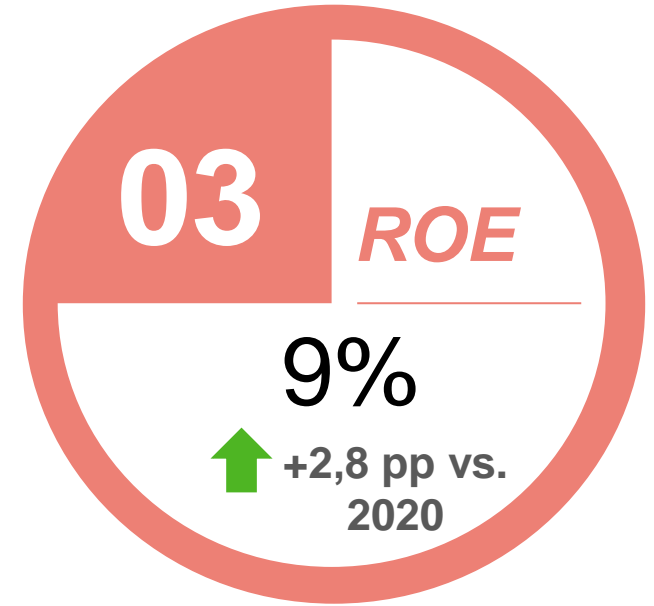
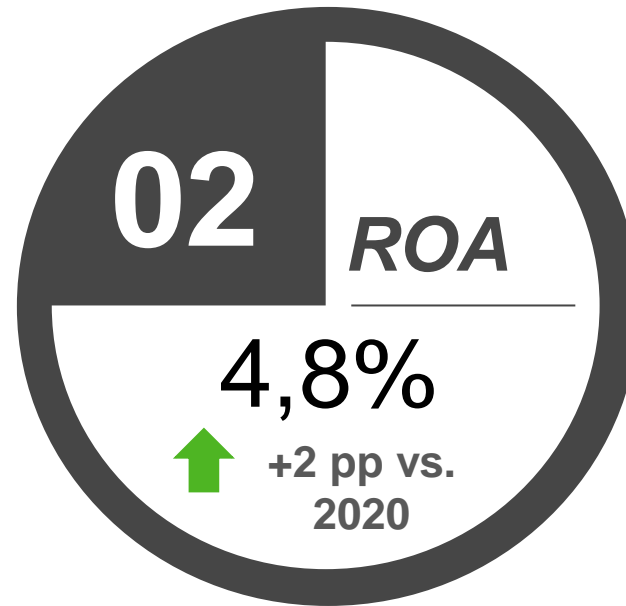
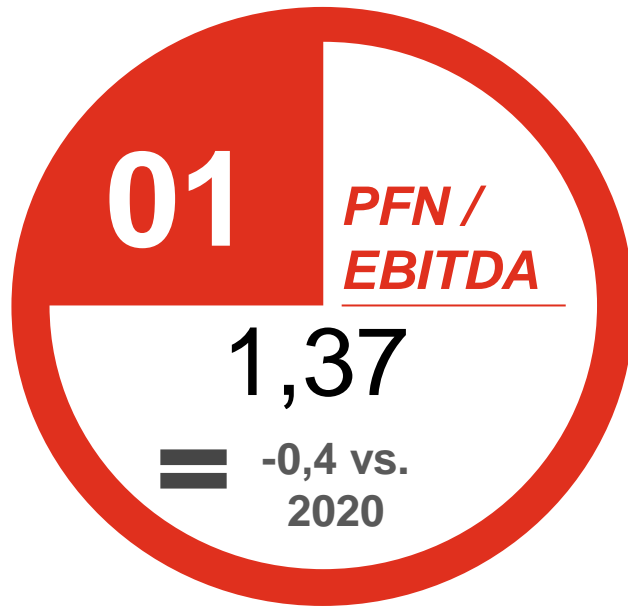
**Variazione PFN 2020-2021
(Aumento dell'esposizione
debitoria)**

56,2%

**Aziende con
PFN a Debito**

Top 500 Treviso: Sintesi Bilanci 2021

Indicatori

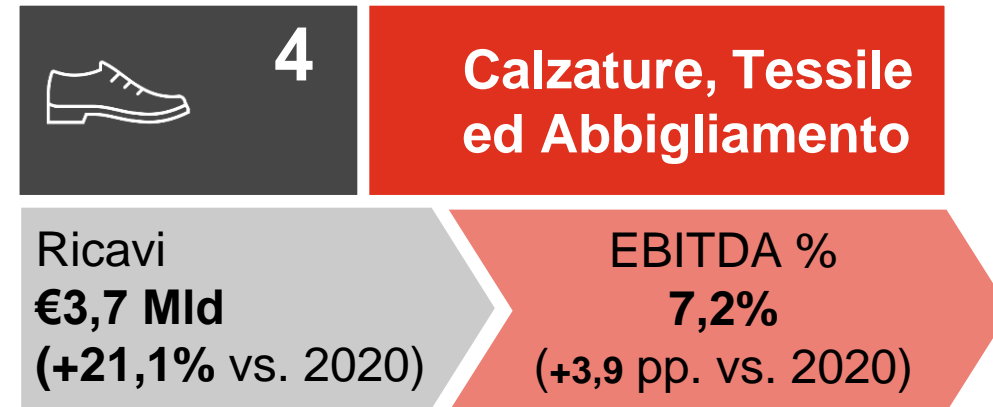
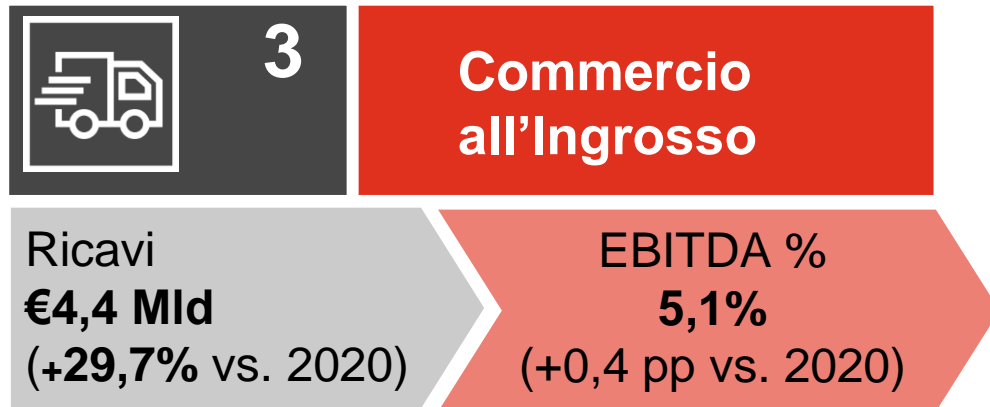
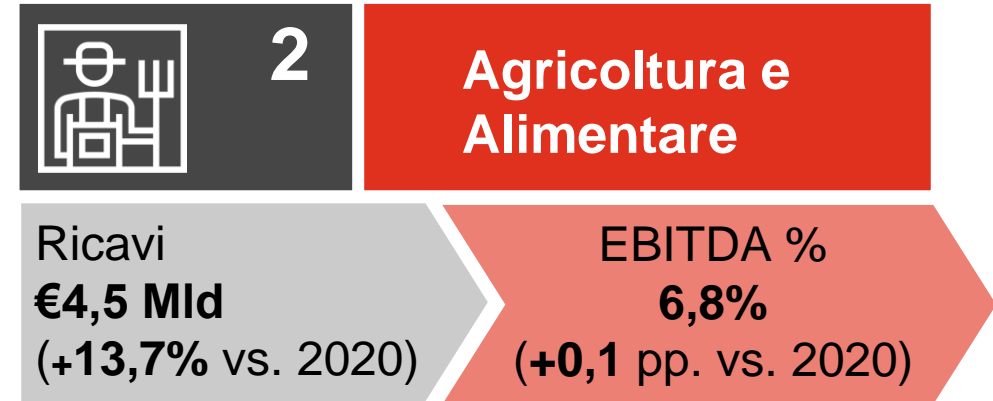
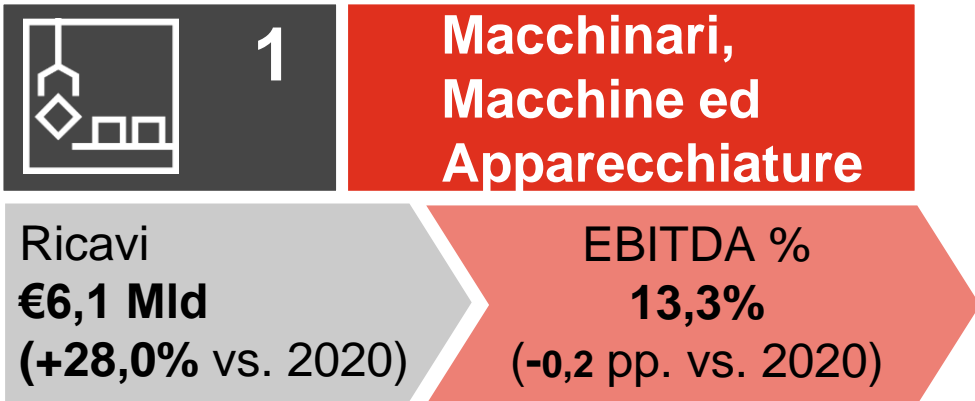


2

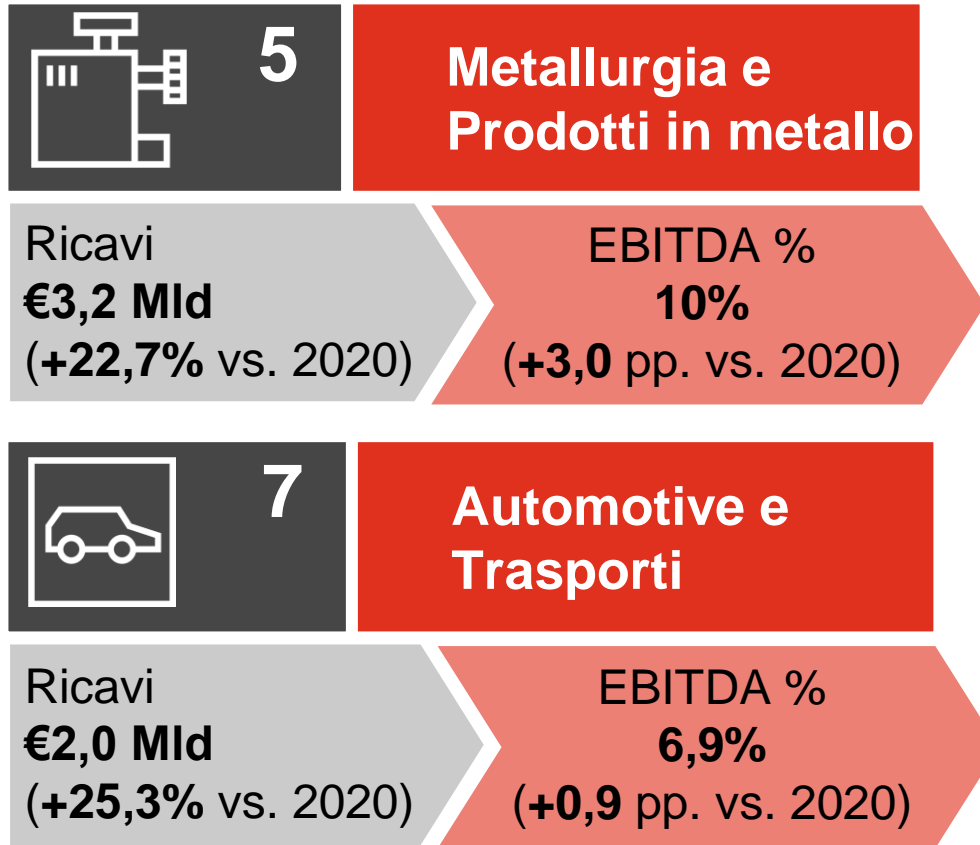
Analisi Settoriali: Dati Aggregati 2021



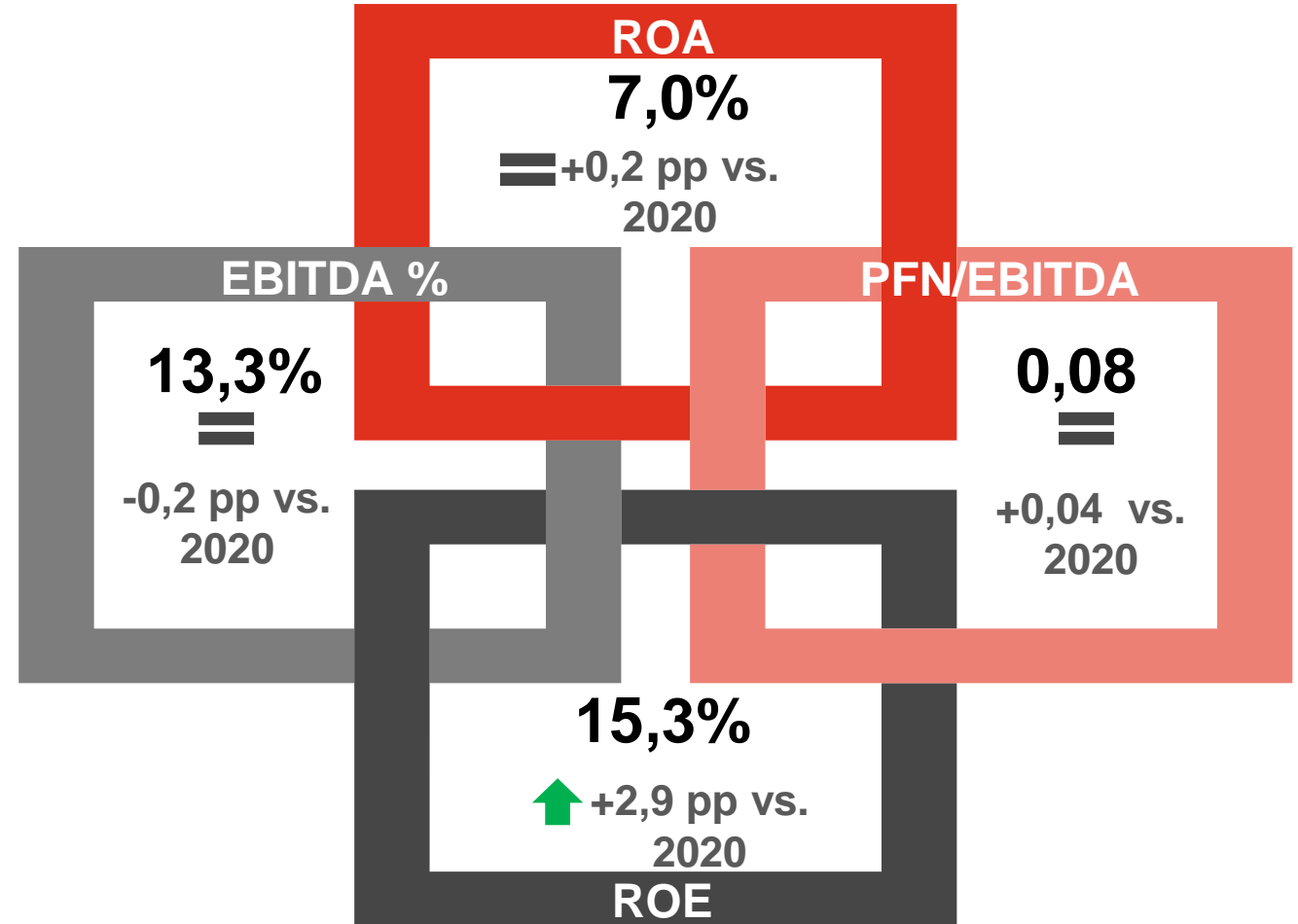
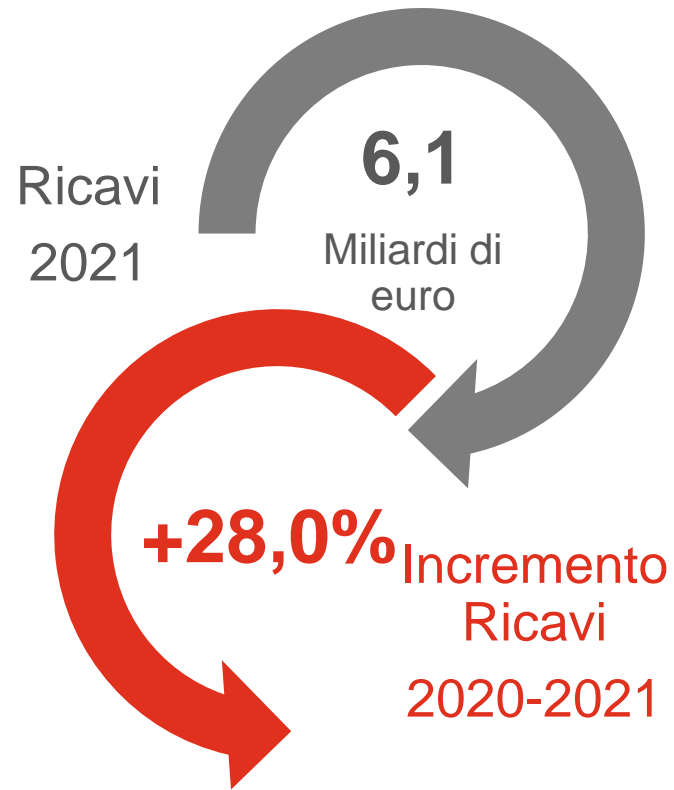
Trend dei primi 7 settori che costituiscono più del 70% dei Ricavi 2021 delle Top 500 (1/2)



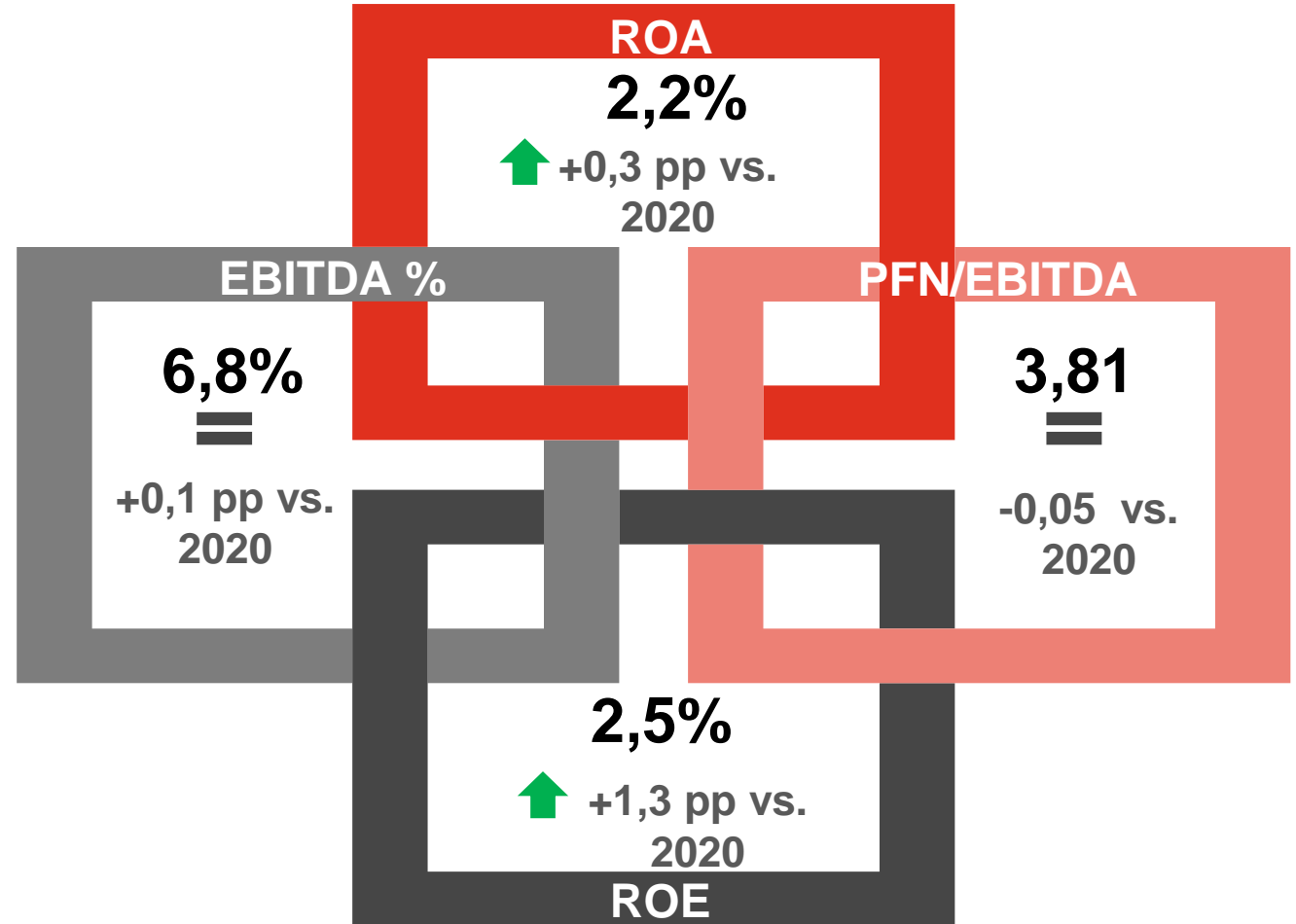
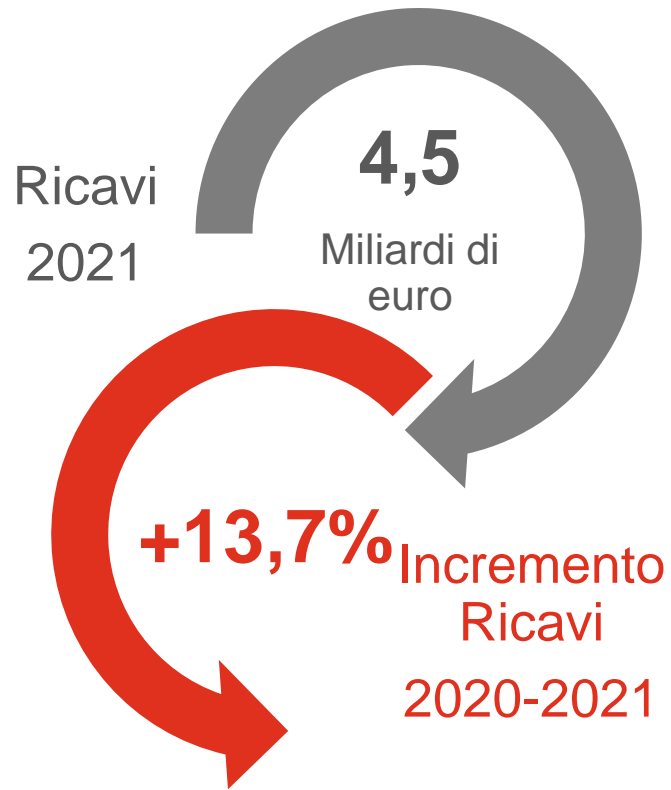
Trend dei primi 7 settori che costituiscono più del 70% dei Ricavi 2021 delle Top 500 (1/2)



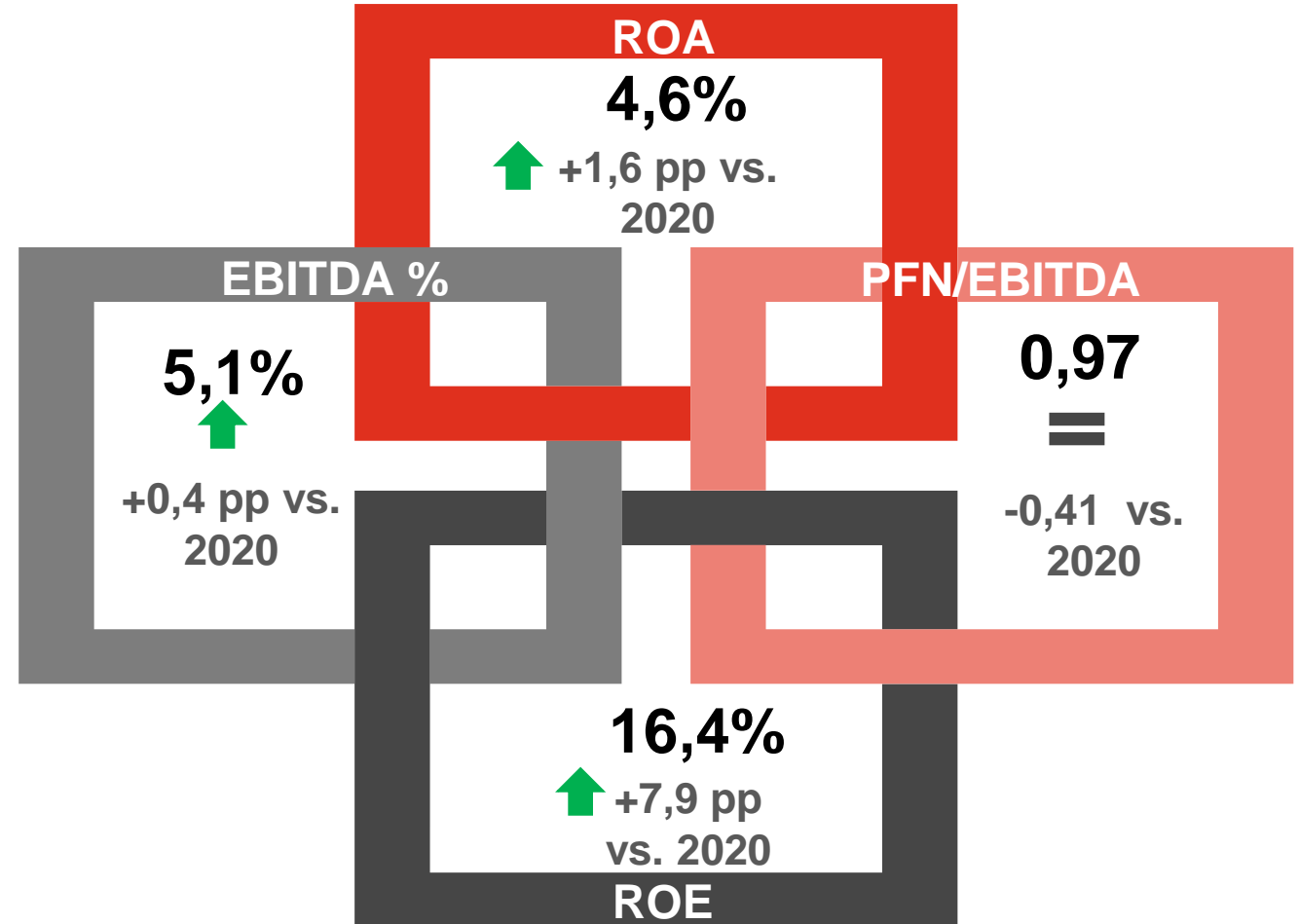
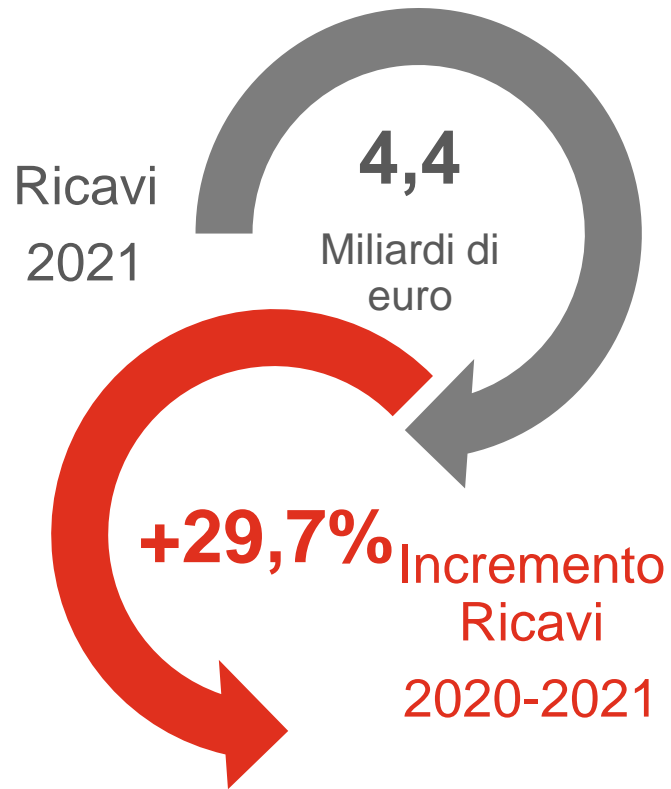
Macchinari, Macchine ed Apparecchiature



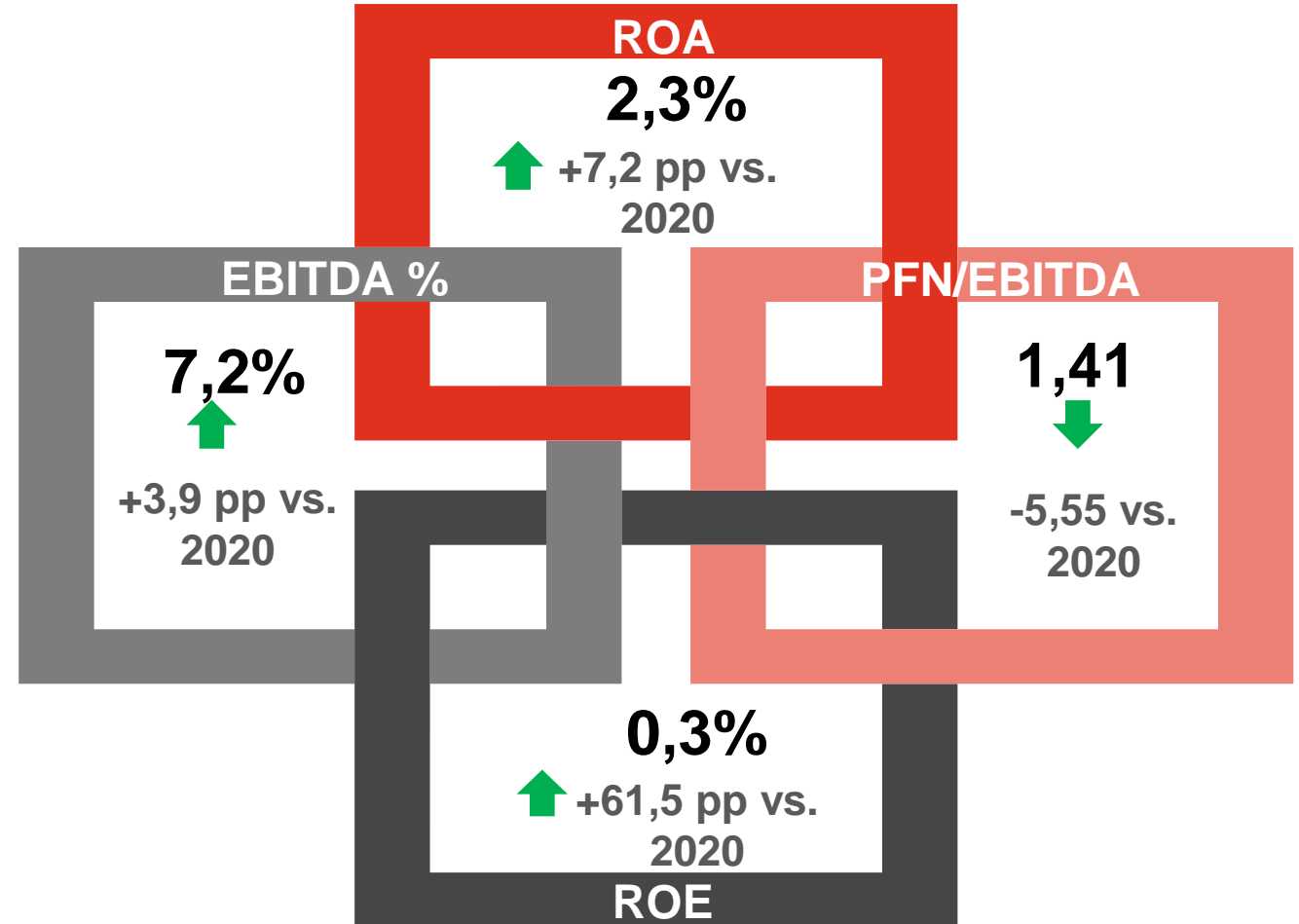
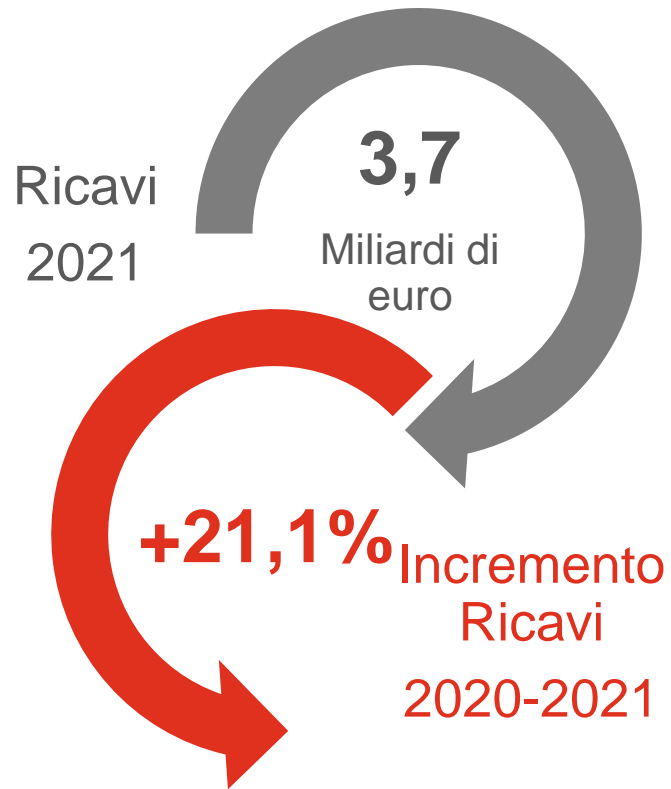
Agricoltura e Alimentare



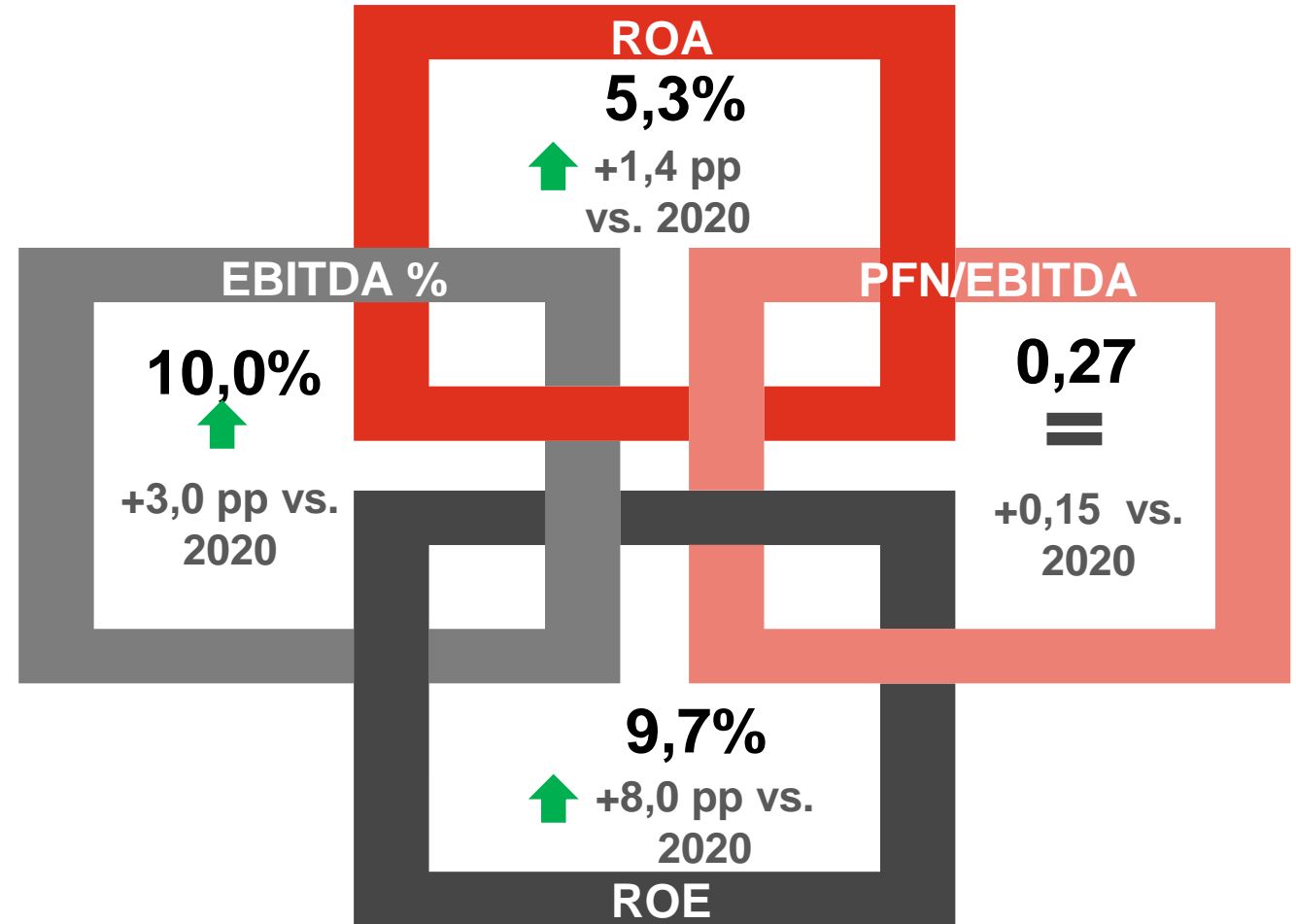
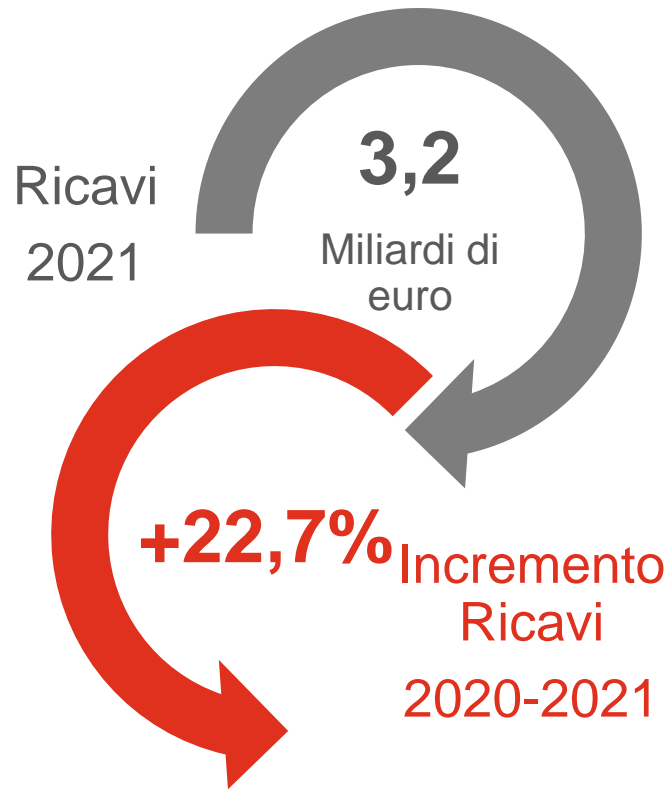
Commercio all'Ingrosso



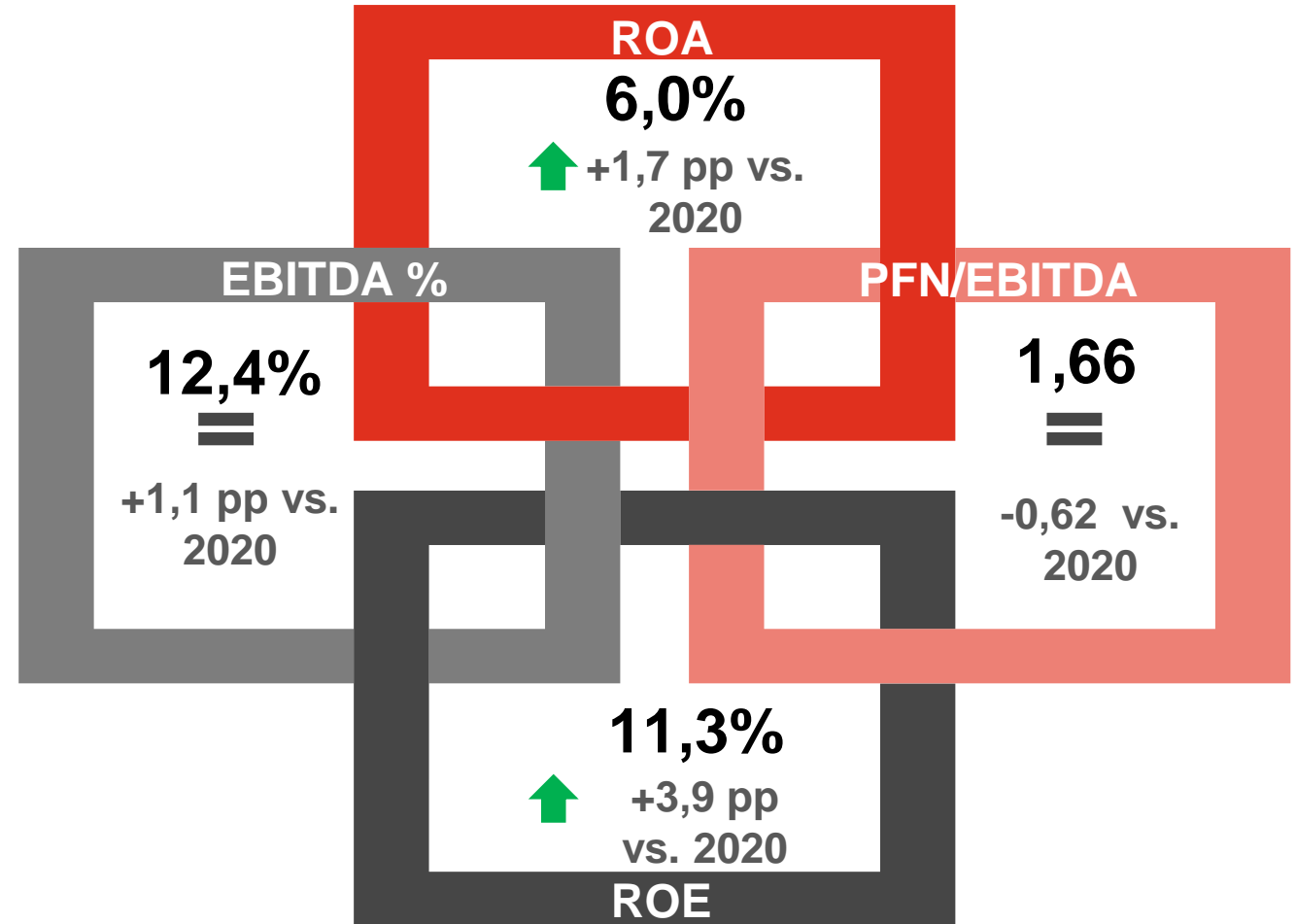
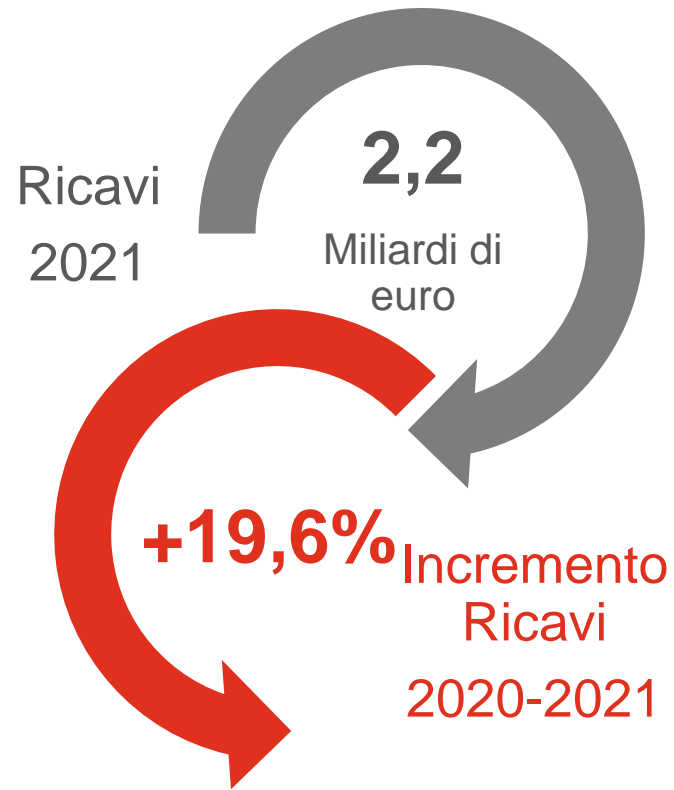
Calzature, tessile ed Abbigliamento



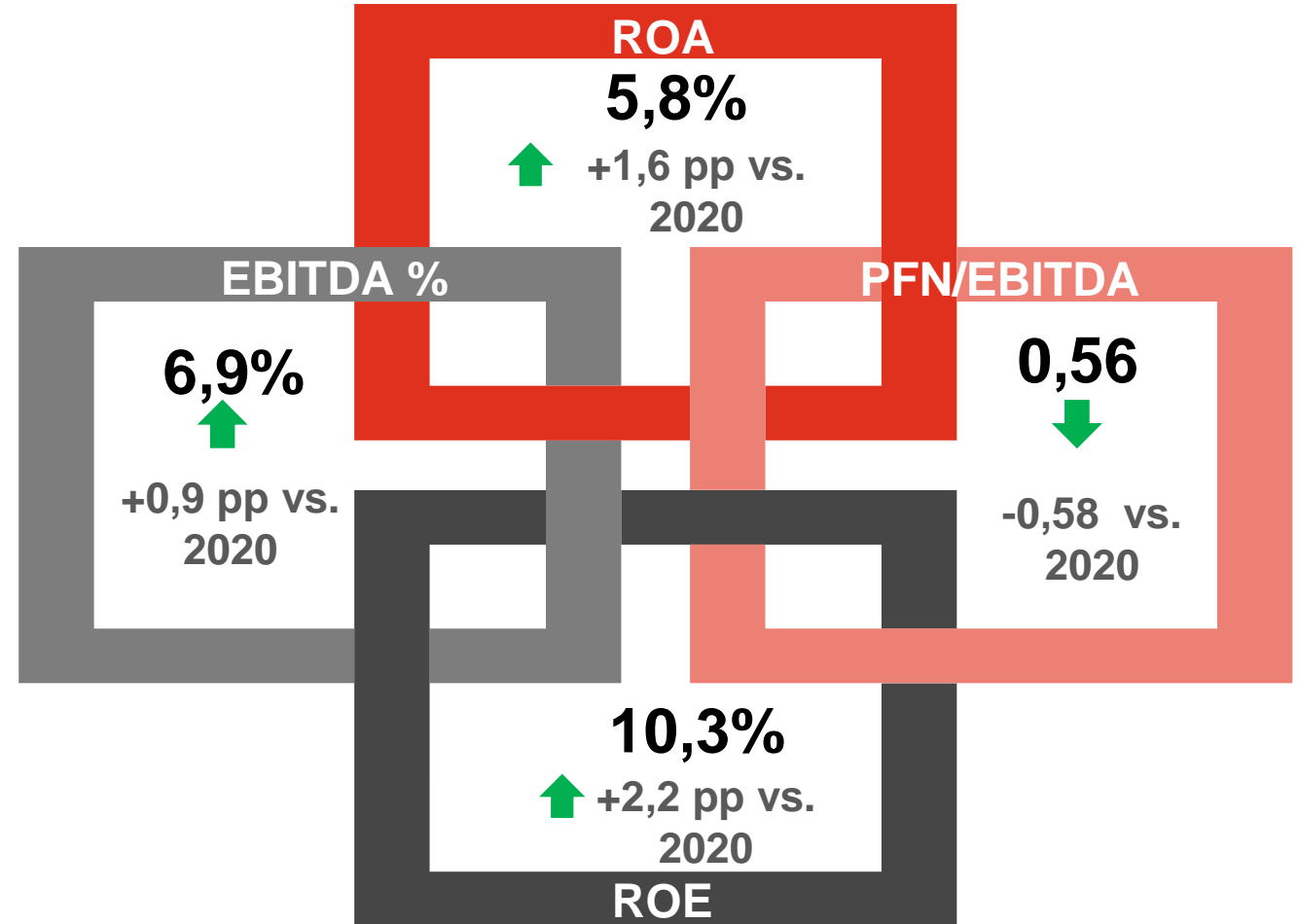
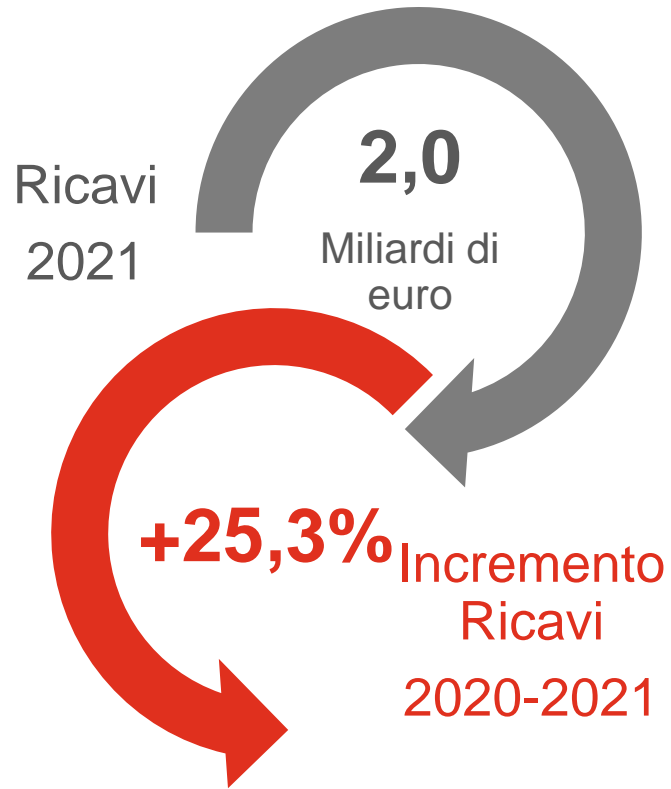
Metallurgia e Prodotti in metallo



Edilizia e Costruzioni



Automotive e Trasporti



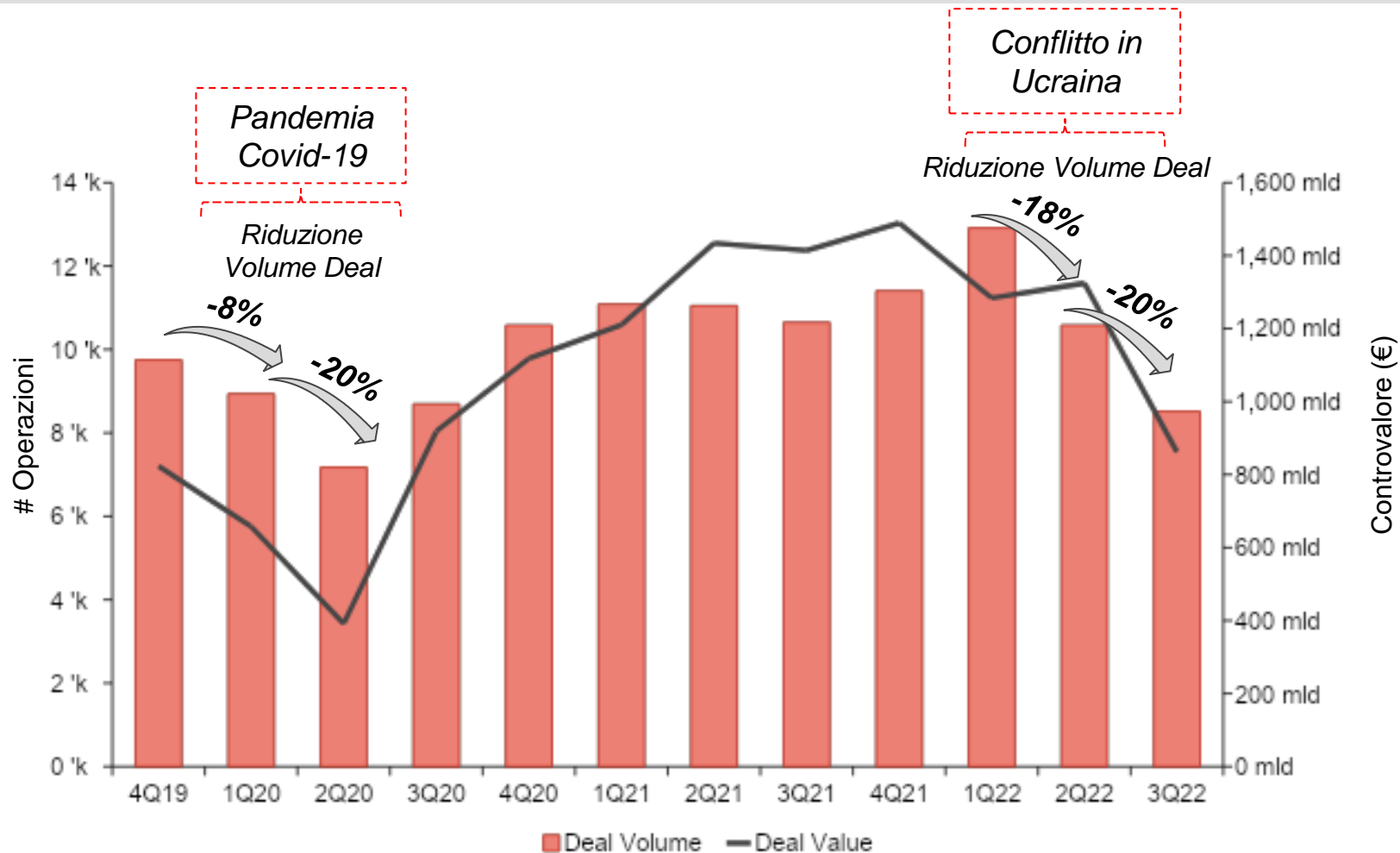
3

Finanza straordinaria

Trend e prospettive delle operazioni di
M&A nell'attuale contesto di mercato



Operazioni straordinarie nel mondo negli ultimi 3 anni

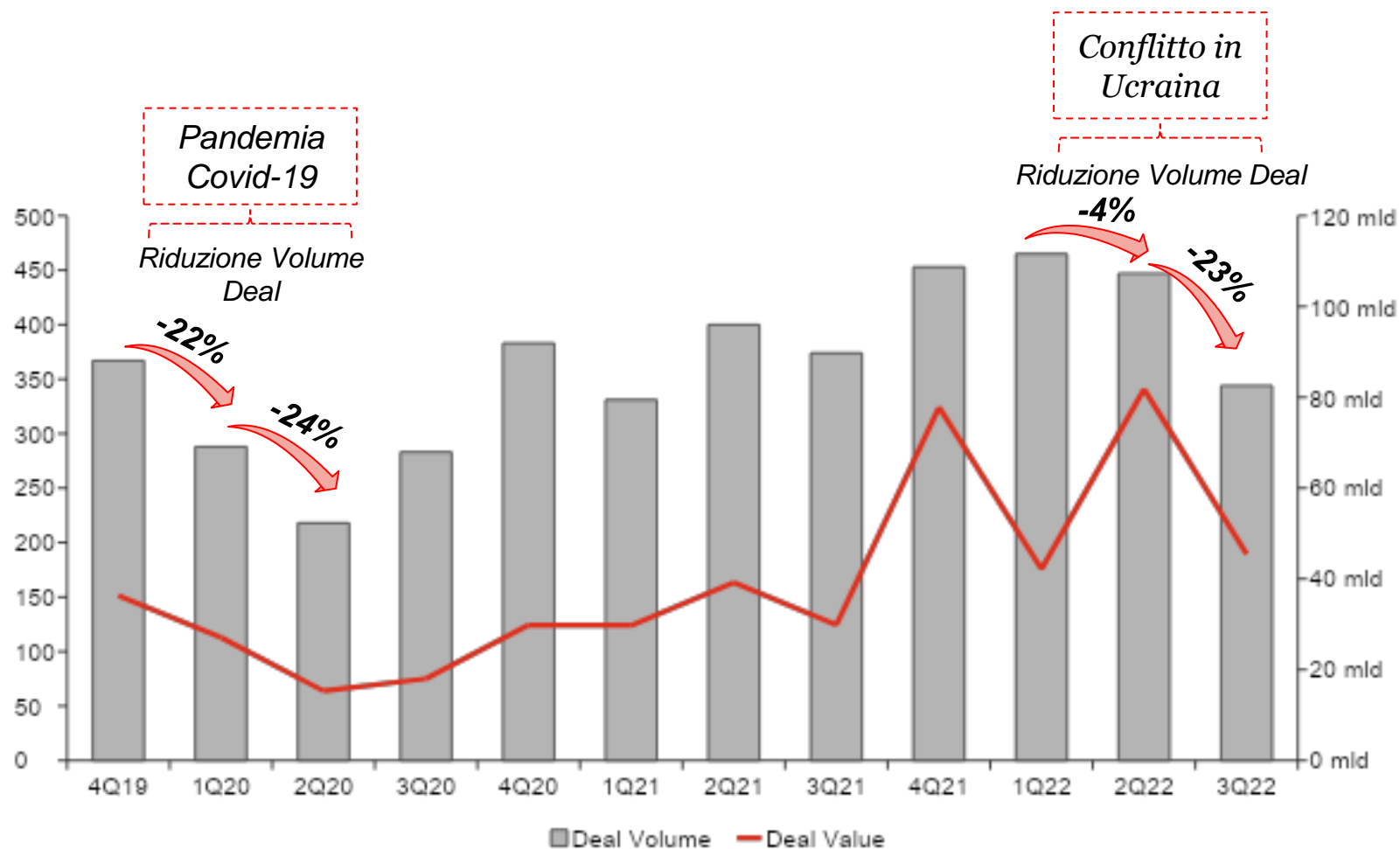


Volume Deal 9M 2022	30,4k	+15% Vs. 9M 2021
Volume Deal 9M 2021	26,4k	+7% Vs. 9M 2020

Valore medio Deal 9M 2022	€114m	-26% Vs. 9M 2021
Valore medio Deal 9M 2021	€153m	+94% Vs. 9M 2020

Nota: Controvalore calcolato per le operazioni con valori pubblicamente disponibili

Operazioni straordinarie in Italia negli ultimi 3 anni



Volume Deal 9M 2022
1.256 | **+14%**
 Vs. 9M 2021

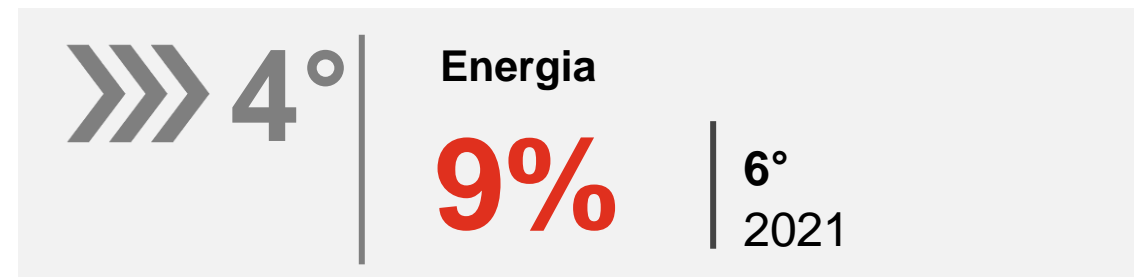
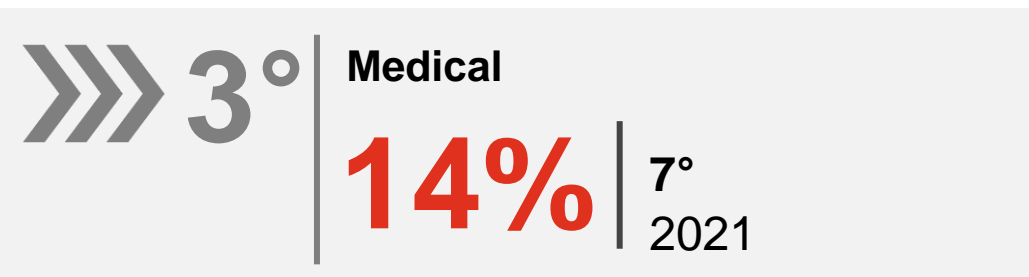
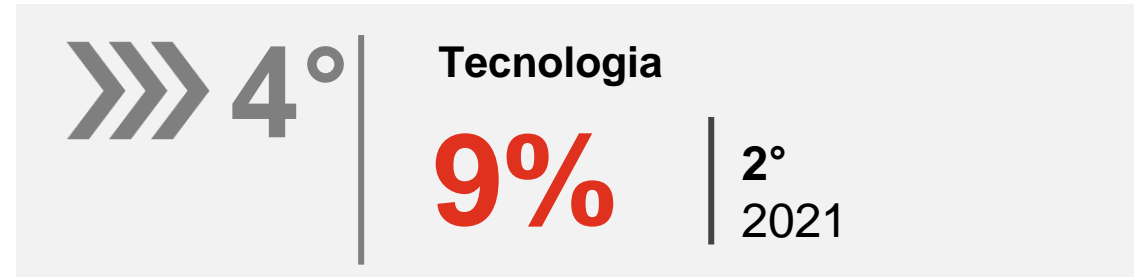
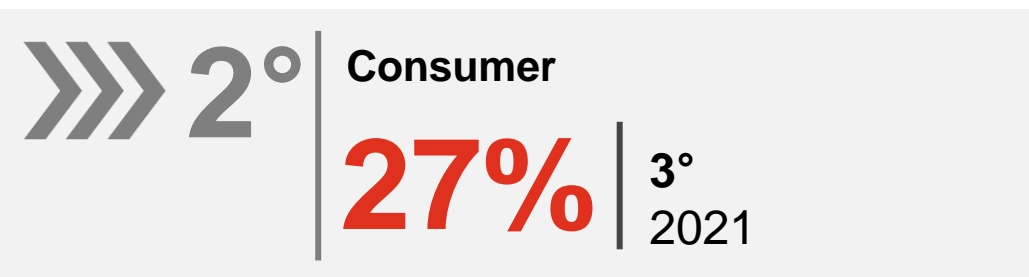
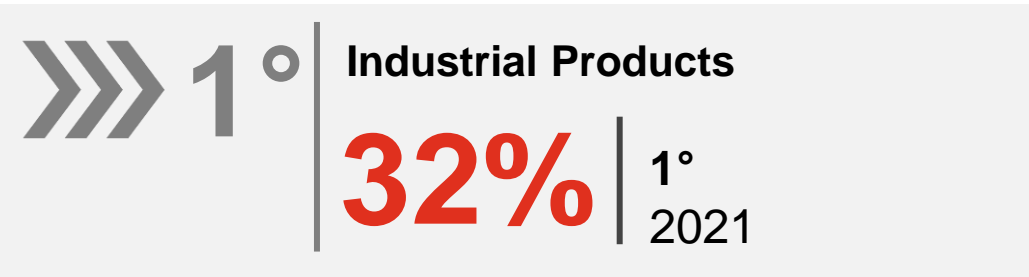
Volume Deal 9M 2021
1.105 | **+40%**
 Vs. 9M 2020

Valore medio Deal 9M 2022
€135m | **+51%**
 Vs. 9M 2021

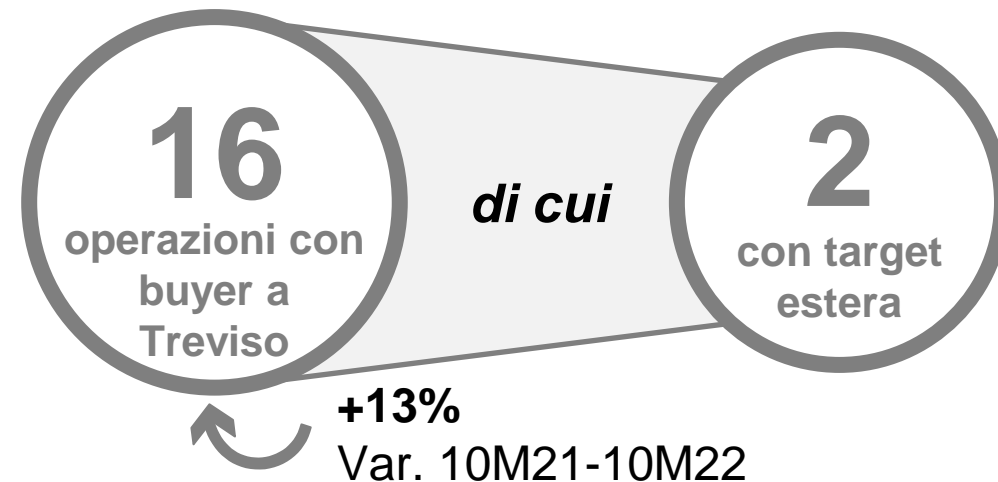
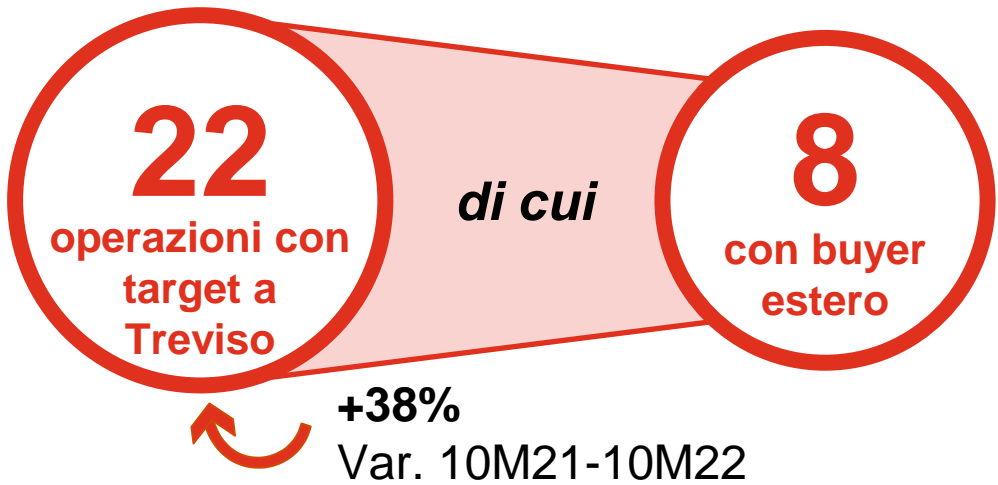
Valore medio Deal 9M 2021
€89m | **+17%**
 Vs. 9M 2020

Nota: Controvalore calcolato per le operazioni con valori pubblicamente disponibili

L'analisi delle operazioni straordinarie nei primi 10 mesi 2022 per settore nella provincia di Treviso



Operazioni straordinarie nella provincia di Treviso nei primi 10 mesi 2022



Per un controvalore medio pari a:

€70m

-36%
Var. 10M21-10M22

I settori merceologici più coinvolti:



L'attività dei fondi di Private Equity:

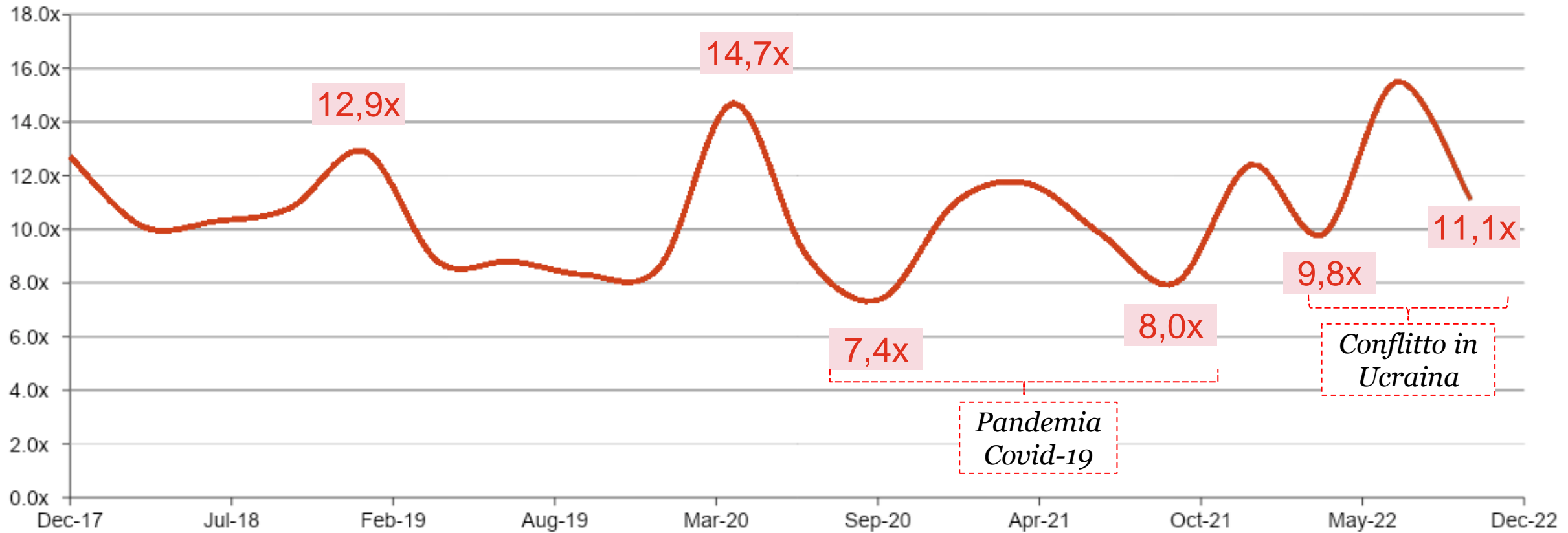
7 | **7**
in 10M21

4 | **3**
in 10M21

Acquisizioni con target a Treviso

Acquisizioni di fondi con sede a Treviso

Andamento del multiplo EV/EBITDA (mediana) nelle operazioni straordinarie in Italia negli ultimi 5 anni



Dati aggregati IPO in Veneto nei primi 10 mesi 2022

Dati aggregati

4 Nuove
ammissioni

+50%*
Vs. 10M 2021

Mercato di riferimento:

EURONEXT GROWTH MILAN

€17,5m

+97%*
Vs. 10M 2021

Raccolta complessiva

Flottante medio pari al **24%**

€75,6m

+123%*
Vs. 10M 2021

Market Capitalization complessiva

Riforma del Regolamento di ammissione al mercato Euronext



**Documento Unico in
lingua Inglese**

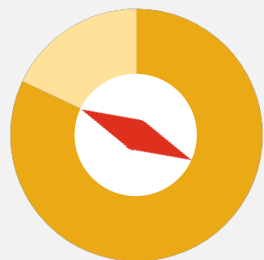


**Riduzione delle tempistiche
complessive del processo**



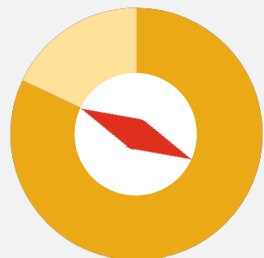
**Semplificazione obbligo
documentale**

M&A European Outlook 2023



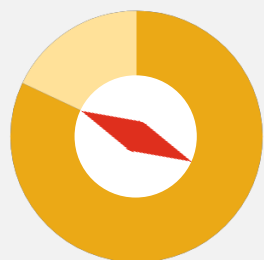
Previsione aumento del numero delle operazioni di M&A nei prossimi 12 mesi

73% | 53%
2021



Buyer considerano operazioni di M&A nei prossimi 12 mesi

88% | 67%
2021



ESG come punto di attenzione nel valutare operazioni di M&A

90% | 72%
2021

Razionale per nuove acquisizioni



1°

Aumento attività di investimento dei fondi di Private Equity



2°

Operazioni di Carve-Out & Spin-offs



3°

Motivazioni opportunistiche (*asset distressed*)



Contatti

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